



**Objective**

- To obtain employment where I can use my exceptional sales experience to market and sell products that fit the lifestyles, interests and needs of

**Employment History**

09/10 - Present

**Steel Media & Design**

Owner

- Creation of Web Design & Graphic Design products to fit the solutions of our customers.

07/10 - Present

**United Manufacturing Inc.**

Holland, MI

Shipping & Receiving Manager

- Managing and creating flow of manufactured parts.
  - Processing parts to outside processors.
  - Packaging of all product being received to send to customers.
  - Data recording into database for logs of shipping records & finishing records.

12/08 - 03/10

**Verizon Wireless**

Grandville, MI

Retail Sales Representative

- Assisting largest wireless carrier in the country drive sales goals and operations by catering to the needs of Verizon Wireless's customers.
  - Top 25 results in the top district in Michigan/Indiana/Kentucky region.
  - Top 10 in data sales

04/06 - 10/08

**JMS Inc.**

Holland, MI

Shipping & Receiving Supervisor

- Supervision of employees in Shipping & Receiving Department
  - Created database containing part specifications, directions, shipment info & packaging info for every item manufactured.
  - 99% On Time Delivery rate during employment.
  - Loading/Unloading of all incoming and outgoing trucks.
  - Delivery of production parts to outsourced platers, heat treaters & cleaners.

06/03 - 04/06

**Best Buy Company, Inc.**

Walker, MI

Sales / Geek Squad C.I.A

- Served as a computer technician for the #1 In-Home and In-Store Computer Servicing company
- Active participant in a revolutionary process turning a power rank of 550th in the company to top 150 in the company
- Assisted customers with a variety of computer related technical problems and resolve issues

**Education**

2003 - 2004

**Davenport University**

Holland, MI

Web Development

2010

**Grand Rapids Community College**

Grand Rapids, MI

Digital Graphics Communication

**Key Words**  
[top sales](#) [computer](#) [delivery](#) [shipping](#)  
[products](#) [fit](#) [design](#) [info](#) [database](#) [data](#)  
[needs](#) [packaging](#) [parts](#)

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